BUSINESS MODEL

COMPETITIVE ADVANTAGES

Unique geography

Kazakhstan has an extensive resource base, favourable location, and unique opportunity to export to Europe and fast-growing Asian markets

Full integration across the value chain

KMG is the national leader in Kazakhstan's oil and gas industry with a fully integrated value chain

Financial stability

The Company maintains its financial stability and provides sufficient conditions for its long-term development

Diversified upstream portfolio

KMG has a diversified portfolio of oil and gas production assets with an attractive growth potential

Leading position in Kazakhstan's midstream sector

KMG has a 57% share in the national oil transportation market and is involved in all of its projects

Advanced oil refineries

The Company operates four largest refineries in Kazakhstan and two in Romania

Petrochemical projects as a new growth driver

KMG is tapping into a new business of petrochemicals. A polypropylene plant came on-stream, while a polyethylene project is in progress and construction of a gas separation unit has been approved

Advanced corporate governance and commitment to sustainability

INTEGRATED VALUE ADDED CHAIN

EXPLORATION AND PRODUCTION

OIL TRANSPORTATION

OIL REFINING

RESOURCES

Oil and condensate production

23.8 mln tonnes

490 thous. bbl per day

Gas production

9.6 bln m³

Proved plus Probable Reserves (2P)

716 mln toe

5,551 mln boe

Oil transportation

83.5 mln tonnes:

70.3 pipeline transportation

13.2 marine transportation

Total length of oil trunklines

9,091 km

Oil refining

19.2 mln tonnes:

14.2 Kazakhstan refineries

4.9 Romania refineries

STAKEHOLDER VALUE

With leadership and presence across all sectors of Kazakhstan's oil and gas industry, from exploration to product sales, KMG is well-positioned to create value for a wide range of stakeholders. KMG makes regular payouts to shareholders, duly meets its obligations to investors and creditors and is a major employer and taxpayer. The Company promotes mutually beneficial cooperation with partners, invests in social projects and ensures high standards of environmental protection.

KZT 300 bln
Dividends to shareholders

KZT 1,995 bln
Taxes and other mandatory payments to the national budget, including those from joint ventures and associates

52.6 thous.
Permanent jobs

KZT 25 bln
Social assistance to employees

KZT 3.7 bln
Social investments under subsoil use contracts

KZT 2,054 bln
Total volume of procured goods, works and services, excluding procurements conducted under special procedures

81%
Share of local content in procurement